



LFS Consultants

an affiliate of Don Conkey & Sons, Inc.

SOLUTIONS
THAT ARE MADE TO FIT.

lfsconsultants.com

CHALLENGES WITH YOUR BUSINESS?
WE HAVE SOLUTIONS THAT ARE MADE TO FIT!



- ***RETIREMENT/ANNIVERSARY***
- ***STORE CLOSING/CONSOLIDATION***
- ***GOING OUT OF BUSINESS***
- ***INVENTORY REDUCTION***
- ***FINANCIAL DISTRESS/BANKRUPTCY***

Whether you're looking for the most profitable exit plan for your business, or need help with a major event to liquidate old inventory, LFS Consultants can help you determine the most realistic goals and put together a plan to achieve them. We offer solutions by providing professional consulting services and merchandise support tailored to your specific situation.

LFS IS....MORE CASH IN YOUR POCKET

Once we determine the appropriate solution to your need, our sale supervisor will come into your store and implement the activity we have planned. We know how to get the most out of a promotion and make you MONEY!

*"We did what we set out to do. LFS ran our sale and they ran it right! Everything was first class.
- Kenny R., Englewood*

LFS IS....TOP QUALITY CONSIGNMENT MERCHANDISE

Many sales require merchandise for their success. Through Don Conkey and Sons, LFS Consultants supplies new, first quality merchandise that we own, at jewelers' cost. We are able to augment any inventory requirements, from basic jewelry needs to high-end designer products. The store makes the profit with our gross margin guarantee.

"We were a fine quality AGS store and were highly skeptical of consignment product. The fill-in merchandise was outstanding. We sold \$1,699,000 of fill-in with terrific margins."

- Rob B., Minneapolis



Our professional team delivers the highest return with carefully planned high-impact events that will turn your assets into cash. We organize and implement these sales from start to finish, often generating over a year's business in just weeks. Here are more reasons to talk with LFS Consultants.

LFS IS....PROFESSIONAL, CUSTOM ADVERTISING PLAN

Experienced marketing and design professionals at LFS Consultants will provide custom advertising and marketing plans that fit the requirements of the client and deliver a positive message. We organize and implement these sales from start to finish, and let you work on your plans for the future.

"LFS Consultants showed us how to advertise. They planned, designed and placed the ads. And, it brought in more traffic than we could have imaged!"

– Scott S., Charlotte

LFS IS....EXPERT ON-SITE SUPERVISION

LFS will provide on-site sale supervisors who are skilled jewelry professionals and top salespeople. They bring hands-on operational experience and assist the store with achieving sales goals, coordinate day-to-day accounting and manage sale logistics.

"We were so pleased with the supervisor that LFS selected...what a great fit! His experience in jewelry store operations and these type of events allowed us to hit the ground running."

– Delia H., Heath OH



Your best interest is our first concern. We know how critically important it is to protect your reputation, and we bring an uncommon level of service, honesty and integrity to our clients. LFS has worked with clients in situations like yours for years, protecting their reputation while producing the highest return for inventory and store assets. We would be happy to put you in touch with other owners who can share their satisfaction with LFS Consultants.

Let's talk! During our free consultation process and store visit all your questions will be answered. All costs are transparent and our services will help you generate the highest possible return on your assets.



"It was a hard decision to make. We have been synonymous with fine jewelry and gifts for the past 145 years, and it's just a huge loss to the heart of downtown. LFS Consultants was definitely the best choice to help us with this important transition in our lives."

— Tammy & Walter W., Frankfort

For a no-obligation review of your situation, please call Mel Schmidt at 512-468-9936 or Darren Fries at 843-367-2426.

All inquiries are strictly confidential.

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